

Supplemental Summary for Fiscal Year 2022 Semi-Annual HUB Report for Agency 743

The University of Texas at San Antonio continues to strive to serve the diverse community of San Antonio and the State of Texas by providing contract opportunities and assistance to historically underutilized businesses and businesses that strive to become HUB certified. The HUB Program, along with the buyers in the Purchasing Department, works as a team to represent UTSA at forums, conferences, vendor fairs and exhibits and meetings. In addition, UTSA staff conducts outreach and in-reach activities, notifies HUB vendors of potential contracting opportunities.

In this year of recovering from the impact of the pandemic on businesses, especially those owned by individuals from underrepresented populations has been nothing short of devastating. Rest assured that UTSA's commitment to supporting the HUB program is stronger than ever. Over the past two year we have lost major HUB contracts due to Vendor not re-certifying as a HUB Vendor. Which this year was over 4 million lost in HUB spend. We've also encounter a HUB vendor graduating the program and becoming de-certified.

The University of Texas at San Antonio HUB Program has established an outreach program designed to contact and maintain continuous liaison with the State of Texas and local HUB and Small Business communities. The major objectives for our outreach program are (1) to increase awareness and availability of Vendors capable of supplying needed materials, supplies, equipment, and services, and (2) to increase the vendor community's awareness of business opportunities at UTSA as well as the requisite business processes and procedures.

These events provide a forum to develop relationships, acquire knowledge, and raise vendor awareness of current and future business opportunities or procurements at public and private organizations and enhance the vendor knowledge of procurement staff and conversely assist procurement staff with understanding how local firms interested in working with UTSA can provide value to the organization.

UTSA coordinates many HUB program efforts, both internal to UTSA as well as with other entities such as the Small Business Development Center (SBDC), Procurement Technical Assistance Center (PTAC), and the Minority Business Development Agency (MBDA) Business Center which focus on business development through grants.

Thank you for your continued leadership and advocacy on behalf of HUB businesses and state of Texas. With ongoing support, we look forward to continue growing UTSA's HUB program to create even more opportunities for HUB's throughout our city and state.

Sincerely,



Bruce Williams II
HUB Program Manager