

The rising STAR of Texas

### 754 - Fiscal 2022 Semi-Annual HUB Report Supplemental Letter

Texas State University HUB "Good Faith Efforts" to increase HUB participation and the amount of business conducted with certified HUB's during the first half of FY 2022 included the following activities:

#### **HUB Forums**

Provided information about the University's procurement opportunities while participating in Economic Opportunity Forums (EOF) and HUB related outreach events

- HMSDC Business and Expo Spot Bid Fair (September 15-16, 2021)
- Supplier Diversity Strategies for the Education Sector (October 7, 2021)
- HUB Lunch and Learn with IT (October 7, 2021)
- Best Practices in Supplier Diversity: Webinar (October 18, 2021)
- Meet the Buyer Reverse Vendor Fair (October 28, 2021)
- Texas Higher Education Group HUB Discussions (November 11, 2021)
- Bexar County SMWBE Opportunities Business Conference (December 8, 2021)
- UTSA Matchmaking Event 2021 (December 8, 2021)
- HUB Mentor Protégé Virtual Forum (January 18, 2022)
- SBA Houston 3<sup>rd</sup> Annual Business Matchmaker Event (March 4<sup>th</sup>, 2022)

### **HUB Vendor Assistance**

- Counsel HUB vendors on "Doing Business with Texas State"
- Assist HUB vendors in completing HUB Certification forms
- Assist HUB vendors in locating procurement and contracting opportunities
- Assist HUB vendors in completing CMBL registration
- Courtesy review of respondent's HUB Subcontracting Plans for solicitations
- Casada Industrial business review

# **Creating HUB Awareness**

- Attended Pre-Submittal Meetings
- Hosted HUB Determination Form Discussion
- Participated in State Agencies HUB Discussion Workgroup
- Attended meetings with Prime Contractors
- Conducted departmental HUB Meetings
- Conducted campus-wide department meetings
- Promoted HUB program during campus-wide update meetings

## **Business Process Improvement**

- Sponsoring of Mentor-Protégé Relationship Currently Texas State University has 6 active Mentor-Protégé agreements and is currently in the process of obtaining 3 additional Mentor-Protégé agreements
- Summus/Staples Business Review
- Added HUB certified Eship Global to University Marketplace

Texas State University has an additional (\$345,000) in subcontracting expenditures with HUBs from its Prime HUB Vendors in the Building Construction category. The University continues to seek to increase HUB participation in agency awards and expenditures. For additional information, please contact the Procurement Office at 512.245.2521, or e-mail at hub@txstate.edu.

Dan Alden Dan Alden (Mar 11, 2022 12:32 CST)

Procurement and Strategic Sourcing Director/Agency HUB Coordinator