



Supplemental Letter for FY 2023 Semi-Annual HUB Report Agency 313

The Department of Information Resources (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurements and procurements on behalf of its customers. DIR's good faith efforts to ensure continued HUB participation included the following in accordance with 34 Texas Administrative Code §20.13:

- ▶ Increased HUB participation through statewide contracts and internal purchases;
- ▶ Reviewed solicitations with an expected value of \$100,000 or more to determine the probability of HUB subcontracting, prior to releasing solicitation documents;
- ▶ Participated in vendor orientations to promote HUB policy and HSP requirements;
- ▶ Maintain and operate the on-line spot bid portal on Texas.gov for "Doing Business Texas Style" Spot Bid Fair on May 23-24, 2023, in conjunction with the Statewide HUB Program's HUB EXPO, and the Dallas/Fort Worth Minority Supplier Development Council's (D/FWMSDC) 2023 ACCESS Business Expo.
- ▶ Participated in 36 Economic Opportunity Forums (EOFs) throughout the state as a sponsor, co-sponsor, exhibitor and/or presenter;
- ▶ Provided updates to DIR Board and subcommittees;
- ▶ Participated in 166 HUB and vendor outreach events promoting DIR's HUB program and subcontracting opportunities.
- ▶ Recorded \$602.7 Million in sales by HUB vendors through DIR's statewide cooperative contracts, representing 36.68 percent of total sales for FY 2023;
- ▶ Offered 264 contracts through HUB vendors. Additional contract opportunities are available through 563 HUB resellers and 1,145 subcontractors.
- ▶ DIR assigned business object codes to Data Center Services (DCS) and Shared Technology Services (STS) payments incorrectly and exempted \$8,763,171.36 in payments. The vendors included AT&T and Deloitte Consulting.

DIR is committed to the State of Texas HUB Program, and it will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact Lynn Hodde Blue at 512-463-9813.

Sincerely,

Hershel Becker

Chief Procurement Officer